

### DIRECTORY OF SERVICES

We make your business our business





The local Chamber of Commerce, Industry and Navigation (in Spanish: Cámara de Comercio, Industria y Navegación de Lanzarote) represents, promotes and advocates for the general interests of companies in Lanzarote.

It belongs to an international network of Chambers of Commerce working from the five continents.

Our team specialize in different business areas. We offer a wide range of solutions related to entrepreneurship, business creation and consolidation, internationalization, innovation, training, communication and competitiveness.



**Basic Services** 



**Premium Services** 



**Business Incubator** 



Cámara Solution

www.camaralanzarote.org

### **BASIC SERVICES**

### Co-funded by public institutions















# Self-employment and Entrepreneurship Advisory Services

- Information to make your business project turn into a reality
- Support actions for entrepreneurs and recently created companies
- Business Plans and Feasibility Studies
- Information about funding opportunities

# Business support for female entrepreneurs and businesswomen

#### Support for Business Innovation

- Advice on R&D projects
- Identification of potential contributors
- Funding information
- Development of Innovation Roadmaps

#### Information services

- Business Confidence Index
- Weekly newsletter

#### **Strategic Training Programmes**

#### Fostering internationalization

Support programmes for your company to gain access to new markets.

#### Sectoral programmes for Business Competitiveness

- Hub El Almacén. Coworking space for creative and cultural enterprises.
- VUER. The one-stop-shop for the implementation of Renewable Energies. Pioneering initiative in Spain which deals with all administrative procedures required.
- F.P. Dual. An opportunity to integrate a skilled trainee within your company.
- VUE. The place to start your business. Here you can register yourself as a freelancer or your company.

#### **Employment**

- Job opportunities
- Guidance and professional training to increase the employability of people under the age of 30
- Economic incentives for hiring young professionals

# Support in the defence of the general interests of businesses

- Improvement of key infrastructures; i.e. the port and the airport
- A new energy paradigm
- Strengthening our consulting role towards public institutions to place the requests of the companies we represent into the political agenda.

### PREMIUM SERVICES

### Save time and get results



#### Recruitment Agency

Are you looking for qualified staff for your company? Are you struggling to find the ideal candidate? If you lack the time to carry out the selection process... jwe can do it for you!

#### Rent a Meeting Room or Event Space

We offer:

- Fully-equipped rooms available to hold courses, conferences and presentations.
- Independent offices with Wi-fi and all you may need.
- Meeting rooms
- · Videoconference facilities
- ... at the most important business centre in Lanzarote.

#### Communication and Dissemination

- We disseminate information about events, presentations of goods and services and business transfers among the largest business database of Lanzarote (more than 4000 contacts).
- We multiply the outreach of your marketing campaign in our social media.

#### Legal Services

- Arbitration and mediation: save time and money with our service for non-judicial resolution of disputes among companies
- Consulting services (response to specific enquiries)

#### Feasibility plans

We undertake an economic and financial assessment of your business plan to assess the feasibility of your project.

#### Business plans

We analyse the variables that may affect your business project: idea, promoters, marketing plan, organization and production plan; as well as the economic and financial aspects.

#### External Trade

- Information and guidance to expand your markets at regional and international levels
- Specialized training
- Promotion in trade fairs and commercial missions
- ATA Carnet
- Certificate of origin
- Legalization and endorsement of documents

### Business certifications

- · Digital certificate: Join the e-administration!
- Certificate of Registration in Census.
- Certificate of free sale and consumption





### VIVERO DE EMPRESAS

### Our Business Incubator



# Do you have an idea, but lack a place to develop it?

•The Business Incubator (in Spanish: Vivero de Empresas) from the local Chamber of Commerce works as a breeding ground for innovative business projects and ensures their survival while they take their first steps.

With the guarantee of the local Chamber of Commerce.

#### More than just offices

- Personal consulting services provided by our highlyprofessional staff. Thanks to the support of our team, you will gain access to advantages and services otherwise only within the reach of bigger companies
- Training and mentoring services to consolidate your business project while reducing the risks you face
- Collaborative working atmosphere. Locating your business here will contribute to the development of your brand image while multiplying the chances to generate synergies with other companies.

# For only 195€ per month, you get:

- Fiber-Optic Internet connection
- A fully-furnished office
- Meeting rooms and classrooms
- Water and electricity supply
- Cleaning services
- Security system
- Promotion and outreach
- Business visilibity
- Networking opportunities



**OFFICE** 

**SPACES** 

www.camaralanzarote.org/vivero-de-empresas









### CÁMARA SOLUTION

### All-round solutions for your company



#### What is Cámara Solution?

Cámara Solution is a strategic platform on which to do business from Lanzarote. It includes exclusive services, as well as opportunities to network and raise your business profile.

#### Who is it for?

For you or anybody who wants to take their business to the top.

#### What for?

This platform gives you the tools to enjoy the advantages of a large company without changing your size or structure. Our team is here to offer you specialized consulting services for you to reach your goals.

#### How?

Thanks to the exclusive business services of Cámara Solution.

www.camaralanzarote.org/camara-solution

# We have a plan for your company

- ✓ Expand your business network
- ✓ Become a market leader
- ✓ Stand out in the crowd
- ✓ Improve the efficiency of your company
- ✓ Invest in results



















## CONTACT US!

We will be pleased to help you

